



VIRTUAL!

GOVERNMENT CONTRACTING FOR MANUFACTURING WEBINAR



Raytheon
An RTX Business

PRESENTERS FROM RAYTHEON



PAUL HARRIS
Mentor-Protege Manager



KARL WEIS
Strategic Product Manager

12.07.2023

8:30 - 11:30 A.M. CST

WHAT TO EXPECT:

- Learn about the needs the government has for machining, manufacturing and other related industry services and how **YOUR** business can qualify to compete for contracts
- Hear directly from representatives of Raytheon on what they need in their manufacturing division

WEBINAR: ONLY

OUR CO-SPONSORS:



**REGISTRATION
REQUIRED:**

FREE!

bit.ly/3rYVvg6

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AGENDA

All times in Central Standard Time (CST)

9:00 - 9:30 AM

WELCOME

- Intro
- Overview of APEX Accelerator services for manufacturers

*Facilitator: Paul Middlebrooks,
UT CIS APEX Accelerator Program Manager*

9:30 - 10:00 AM

DOING BUSINESS WITH RAYTHEON IN THE AEROSPACE AND DEFENSE INDUSTRY

*Speaker: Paul Harris
Mentor Protege Manager, Raytheon | An RTX Business*

10:00 - 10:15 AM

Q & A

Paul Harris

10:15 - 10:30 AM

BREAK

10:30 - 11:15 AM

RAYTHEON MANUFACTURER SOURCING STRATEGIES FORECAST

What Does Raytheon Need Specifically - Machining, etc.

*Speaker: Karl Weis
Strategic Product Manager, Raytheon | An RTX Business*

11:15 - 11:30 AM

Q & A

Karl Weis

11:30 AM

WRAP UP

The Tennessee APEX Accelerator is pleased to partner with our sponsors to provide this valuable training and networking opportunity. Attendance in person is strongly recommended. If alternate access is needed, contact us.